

# PROJECTION

PRESENTATION TECHNOLOGY

## RENTAL PRICE SCHEDULE

Audio-Visual, Video and Computer Services



403 N. Third Street  
Richmond, VA 23219  
(804) 783-7323  
(804) 225-0508 Fax  
[www.projection.com](http://www.projection.com)



WHERE VIRGINIA MEETS THE WORLD

# Video & Data Display Equipment



## VIDEO PLAYERS-RECORDERS

1/2" VHS Videocassette Player/Recorder . . . . .	\$70.00
1/2" S-VHS Videocassette Player/Recorder . . . . .	\$100.00
1/2" VHS Universal Player/Recorder . . . . .	\$150.00
Betacam SP Player . . . . .	CALL
Betacam SP Recorder . . . . .	\$550.00
DVD Player (Digital Video Disc) . . . . .	\$70.00
1/2" VHS Tape Stock . . . . .	\$15.00
Betacam SP Tape Stock . . . . .	\$50.00
Sony 27" Television, VHS Video Player/ Recorder, with repeat, and a 54" skirted cart . . . . .	\$180.00

## VIDEO/DATA PROJECTORS

LCD Projector (XGA) 1024x768, 3300 Lumen . . . . .	\$350.00
LCD Projector (XGA) 1024x768, 5000 Lumen . . . . .	\$450.00
LCD Projector (XGA) 1024x768, 7700 Lumen . . . . .	\$1200.00
LCD Projector (XGA) 1024x768, 10,000 Lumen . . . . .	\$1500.00
High-End or Long Throw Projectors . . . . .	CALL

## VIDEO/DATA MONITORS

27" Video Monitor . . . . .	\$90.00
17" LCD Flat Panel Monitor . . . . .	\$100.00
20" LCD Flat Panel Monitor . . . . .	\$175.00
37" Plasma Monitor (1024x768) 4:3 Ratio . . . . .	\$575.00
42" Plasma Monitor (1024x768) 16:9 Ratio . . . . .	\$500.00
50" Plasma Monitor (1024x768) 16:9 Ratio . . . . .	\$600.00
Plasma Stands (Specify Table, Wall or Floor) . . . . .	CALL
Plasma Speakers (Pair) For 42" and Above . . . . .	CALL
Cobra Stand . . . . .	\$150.00

## VIDEO/DATA SWITCHING AND DISTRIBUTION

Video Distribution Amplifier . . . . .	\$50.00
Video Switcher (6x1 Active) . . . . .	\$50.00
RGBHV Data Interface . . . . .	\$50.00
Audio/Video Distribution Amp . . . . .	\$50.00
Sony DSC 1024 Scan Converter . . . . .	\$450.00
Folsom Presentation Pro . . . . .	\$450.00
Folsom Screen Pro Seamless Switcher . . . . .	\$750.00
Folsom Screen Pro Plus Seamless Switcher . . . . .	\$2,000.00
RGBHV Switcher (4x1) . . . . .	\$50.00
RGBHV Distribution Amp (1x4) . . . . .	\$80.00

## VIDEO CAMERA EQUIPMENT

VHS Camcorder (includes tripod) . . . . .	\$150.00
Digital Video Camera . . . . .	\$650.00
<i>Includes: Studio Lens Configuration and CCU</i>	
Fluid Head Tripod . . . . .	\$100.00
Long Throw Lenses (50:1) . . . . .	\$1,000.00
Slide to Video Converter . . . . .	CALL
Overhead Visualizer . . . . .	\$350.00
Sony D 35 Video Camera . . . . .	CALL

## VIDEO LIGHTING

Professional Stage Lighting Packages . . . . .	CALL
Leko Podium Lighting Kit . . . . .	CALL
Spotlight . . . . .	\$200.00
LCD Accessory Kit (34" skirted cart, 40" VGA Cable Run to podium, 2 AC Power Cords, power strip) . . . . .	\$50.00
VGA Extension . . . . .	\$25.00
Fully Rigged Show and Event lighting, Pyrotechnics and set dressing available . . . . .	CALL

## SHOW ACCESSORIES

Pipe And Drape, Black Velour, 16'x13' Panel . . . . .	\$85/panel
Control Area Pipe and Drape . . . . .	\$40/panel
Clearcom Power Supply . . . . .	\$75.00
Clearcom Belt Pack and Headset . . . . .	\$30.00

## Labor

Set & Strike Labor . . . . .	\$46/hour
Audio Visual Technician . . . . .	\$48/hour
Computer Technician . . . . .	\$58/hour
Video/Multi Image Technician . . . . .	\$60/hour

8am – 5pm Monday Through Friday . . . . .	- Standard Time
5pm – 8am Monday Through Friday . . . . .	- Time and One Half
7am – 5pm Saturday and Sunday . . . . .	- Time and One Half
5pm – 7am Saturday and Sunday . . . . .	- Time and One Half
Holidays . . . . .	- Double Time

Labor Charges are NOT subject to Sales Tax.

All Rentals are on a per day per room basis.

Rental Prices do not include Set, Strike, and Operating Labor.

Requests made less than one business day can be subject to being billed at full price.

Any equipment or technician cancelled within one business day of function's start will be billed at full price.

All Rentals are Subject to a 5% VA Sales Tax.

Prices are subject to change without notice due to availability and market conditions.

**Due to space limitations, only our most frequently requested items are listed.**

**Please call for pricing and availability on more extensive sound, lighting, video, and computer requirements.**

# Projection Equipment



## SLIDE PROJECTORS

Kodak Ektagraphic 35mm*	\$30.00
Kodak Audioviewer	\$40.00
750 watt Xenon Slide Projector	\$240.00
Wireless 35mm Remote	\$25.00
Navitar Zoom Lenses (6"-9" and 8"-12")	\$25.00
* Slide Projectors include 4"-8" zoom lens	
Kodak E-III Slide Projector with Wireless Remote, Projection Stand, Standard Lens, and Slide Tray	\$80.00
35mm Slide Viewer with cassette	\$55.00

## OVERHEAD PROJECTORS

Overhead Transparency Projector with dual lamp	\$30.00
Overhead Projector With Stand	\$50.00
Hi-Intensity Overhead Projector	\$140.00
Acetate Sheets (25 per package)	\$25.00
Acetate Roll	\$15.00
Acetate Markers	\$1.50

## PROJECTION CARTS/STANDS

34" cart with skirt	\$30.00
42" - 54" cart with skirt	\$30.00
56" Safelock Stand	\$30.00

## PRESENTATION ACCESSORIES

Standard Electric Laser Pointer	\$40.00
Pen Style Laser Pointer	\$25.00
Digital Speaker Timer	\$45.00
Flipchart with Markers	\$30.00
Whiteboard with Markers	\$40.00

# Microphones & Audio Systems



## MICROPHONES

Shure Dynamic Microphones (Lectern, floor, handheld)	\$40.00
Lavalier Microphone	\$45.00
Professional Podium Microphone	\$40.00
PZM Microphone	\$40.00
UHF Wireless Microphone Set	\$130.00
Conference Microphone Systems (Push-to-Talk)	Call
Wireless Headset Microphone	\$145.00
Professional Thin Gooseneck Microphone	\$50.00

## MIXERS AND MIXER/AMPLIFIER

4-Channel Microphone Mixer	\$40.00
6 Channel Mic Mixer	\$55.00
8-Channel Microphone Mixer	\$75.00
Professional 12-Channel Stereo Mixer	\$125.00
Professional 16-Channel Stereo Mixer	\$165.00
Professional 24-Channel Stereo Mixer	\$200.00
200w 6-Channel Mono Mixer/Amplifier	CALL
300w 12-Channel Stereo Mixer/Amplifier	CALL
500w Professional Stereo Amplifier	CALL
JBL EON Self Powered Speaker W/Stand	\$80.00
Audio Snake	\$50.00

## SPEAKERS/SOUND SYSTEMS

Anchor AN1000 Powered Speaker, with stand	\$60.00
Anchor AN1000 Extension Speaker, with stand	\$50.00
Anchor Liberty Self Powered Speaker, with stand	\$85.00
Anchor Liberty Extension Speaker, with stand	\$35.00
EAW Sound System	CALL
<i>Includes: 8-Channel Mixer, Amplifier and 2 speakers</i>	
Professional Keynote Sound System	CALL

## PROJECTION SCREENS

6' x 6' Tripod Screen	\$50.00
7' x 7' Tripod Screen	\$50.00
8' x 8' Tripod Screen	\$50.00

### Square Format Screens

	Front	Rear	w/Drape Kit
8' x 8' Fastfold Screen	\$60.00	\$60.00	\$120.00
9' x 9' Fastfold Screen	\$70.00	\$70.00	\$140.00
10' x 10' Fastfold Screen	\$80.00	\$80.00	\$160.00
12' x 12' Fastfold Screen	\$90.00	\$90.00	\$180.00
15' x 15' Fastfold Screen	\$210.00	\$210.00	\$300.00
20' x 20' Fastfold Screen	\$315.00	N/A	N/A

### Horizontal Format Screens

	Front	Rear	w/Drape Kit
6' x 8' Fastfold Screen	\$50.00	\$50.00	\$100.00
7.5' x 10' Fastfold Screen	\$85.00	\$85.00	\$135.00
9' x 12' Fastfold Screen	\$100.00	\$100.00	\$200.00
10.5' x 14' Fastfold Screen	\$110.00	\$110.00	\$220.00
12' x 16' Fastfold Screen	\$210.00	\$210.00	\$420.00
15' x 20' Fastfold Screen	\$325.00	\$325.00	N/A

*Bottom Skirts Included at no charge.*

## CASSETTE/CD AND DAT PLAYERS/RECORDERS

3-Head Cassette Player/Recorder	\$40.00
Stereo Cassette Recorder	\$50.00
Compact Disc Player (single)	\$70.00
Compact Disc Player (Multi-Disc)	\$80.00
Digital Audiotape Recorder (DAT)	\$100.00
Cassette Tape Stock	\$7.00

## COMMUNICATIONS EQUIPMENT

ClearCom Inter-Com Base Station	\$50.00
ClearCom Inter-Com Beltpack/Headset	\$35.00
Wireless ClearCom Base Station	\$75.00
Wireless ClearCom Beltpack/Headset	\$50.00
Telephone Audio Interface	\$125.00
Direct Box	\$25.00
Walkie-Talkie	\$40.00/per day <i>multi-day discount available</i>
Walkie-Talkie Repeater	\$250.00

## CONFERENCE MICROPHONE SYSTEMS

Push-to-talk Delegate Microphone	\$40.00
Push-to-talk Chairman's Microphone	\$50.00
Power Supply	\$110.00

## ACCESSORIES

1x6 Audio Distribution Amplifier	\$55.00
1/3 octave EQ's, Compressor Limiters, Digital Processors and Delays, Crossovers, and Power Conditioners	CALL

# Computers, Printers & Peripherals

## PC COMPUTER SYSTEMS

All systems come with Windows XP Professional, Office 2003 Professional and Norton Anti-Virus Corporate Edition. (Please call for specific configurations)

Core 2 Duo 2.16 Ghz, 2GB RAM, 17" LCD Display  
..... \$450.00 per week /\$250 per day  
Pentium 4, 3 Ghz, 1GB RAM, 17" LCD Display  
..... \$350.00 per week/ \$200 per day  
Laptop Computer, Pentium "M" 1.8 GB RAM, 15" LCD  
..... \$450.00 per week / \$225 per day

## MACINTOSH COMPUTER SYSTEMS

Please call with your specifications

## COMPUTER MONITORS

17" LCD Flat Panel Monitor ..... \$100.00/day  
20" LCD Flat Panel Monitor ..... \$175.00/day  
24" LCD Flat Panel Monitor ..... \$200.00/day

## PRINTERS

Hewlett Packard LaserJet 4200N Printer ( 8.5 x 11) ..... \$250.00/week  
Hewlett Packard LaserJet 5100 Printer ( 11 x 17) ..... \$400.00/week  
Network Color Laser Printer ..... CALL

## PERIPHERALS

8 Port Ethernet switches 10/100 ..... \$30.00/week  
24 Port Ethernet hub 10/100 ..... \$50.00/week  
Presentation Remote ..... \$25.00/week  
Wireless USB Mouse ..... \$25.00/week  
Computer Speakers (Pair) ..... \$25.00/week  
Computer Speakers with Subwoofer (Pair) ..... \$50.00/week  
External Keyboard/Mouse PS2/USB (Black Available) ..... \$25.00/week

# Audience Response System, Webcasting, Simultaneous Interpretation

## Audience Response System

Don't leave full minds empty handed. Keep your audience engaged and involved with Wireless Audience Response Systems.

Meeting attendees respond to questions from the meeting facilitator by pressing the appropriate key on individual wireless keypads. Charts and result graphics are then projected instantly on large screens for further discussion. Responses can be tracked for each audience member (up to 4,000), allowing for individual answers, team answers, and a variety of demographic comparisons.

From sales rep trivia to boardroom strategy sessions, Audience Response is the perfect tool for a variety of data gathering opportunities.

The Audience Response System is priced per event. Information needed to provide a price quote is:

- Number of Audience Response System keypads needed for event
- Number of usage days
- Location of event
- Date(s) of event

## Webcasting

We can deliver your presentations to an expanded audience either live or on-demand. Archiving your live meeting event using webcast technology allows your organization the ability to repackage and re-purpose content over and over as the need arises.

Since sessions can be delivered via CD-ROM or on the internet, viewers can conveniently move at their own pace, navigating backward and forward for maximum understanding and impact. The uses for enduring material solutions are endless.

## Possibilities include:

- Member sessions, annual meetings, Continuing Education, medical symposia
- Client education, product releases and training, recruitment
- Sales meetings, corporate communications, product introductions.

*Samples available. Call for Quote!*

## Conference CD-ROM development

We can digitize your show handouts including session descriptions, speaker bios, session handouts, abstracts, presentation materials and include them on a CD-ROM or online. Delivery options include; having the disks waiting for you at the show, hosting and delivering the content for web delivery; or even handling the complete fulfillment (duplication and mailing) to attendees.

*Samples available. Call for Quote!*

## Simultaneous Interpretation

Getting your message across in more than one language calls for the best equipment and support. We offer wireless infrared systems for simultaneous interpretation for up to 14 languages. Let Global Interpretation Systems equip you for your next international event.

We provide:

- State-of-the-art interpretation equipment
- Push to talk conference microphone systems
- Wireless infrared systems
- Coordination of interpreters
- Portable equipment for small groups or tours
- Fully enclosed soundproof booths

We've also simplified the search for qualified interpreters. Our database of experienced language professionals lets us deliver the total solution for your interpretation needs. Interpreters must convey not just the words, but the

speakers' thoughts and ideas in another language. We hire interpreters who hold certifications from the State Department, The American Association of Language Specialists and/or the International Association of Conference Interpreters.

Interpretation systems and interpreters are priced per event. Information needed to provide a quote is:

- Will you require both equipment and interpreters?
- How many languages and what are they?
- What is the topic? (general, medical or technical)
- Is interpretation one-way or bi-directional?
- How many attendees?
- What days, times and how many rooms?
- What city and facility?

*Call for a Meeting Planners Guide to Simultaneous Interpretation*

# Recommended Equipment

DATA/VIDEO/LCD						
ROOM	DIMENSIONS	CEILING	3000 L	8000 L	10,000 L+	SCREEN
B10	74' X 44'	11'	Built in			7'X7' or 6'x8'
B11	28' X 39'	11'		*		7'X7' or 6'x8'
B12	28' X 39'	11'	*			7'X7' or 6'x8'
B13	28' X 39'	11'	*			7'X7' or 6'x8'
B14	28' X 31'	11'	*			7'X7' or 6'x8'
B15abc	110' X 66'	12'	*			8'X8' or 7.5x10'
B15ab	73' X 66'	12'	*			8'X8' or 7.5x10'
B15bc	73' X 66'	12'	*			8'X8' or 7.5x10'
B15a	37' X 57'	12'	*			8'X8' or 7.5x10'
B15b	36' X 66'	12'	*			8'X8' or 7.5x10'
B15c	37' X 57'	12'	*			8'X8' or 7.5x10'
B16	28' X 31"	11'	*			7'X7' or 6'x8'
B17	28' X 39'	11'	*			7'X7' or 6'x8'
B18	28' X 39'	11'	*			7'X7' or 6'x8'
B19	28' X 39'	11'	*			7'X7' or 6'x8'
B20 VIP	25' X 59'	15'	*			8'X8' or 7.5x10'
Ballroom B21	132' X 203'	32'		*		9'x12' or 10.5x14'
B21ab	132' X 135'	32'		*		9'x12' or 10.5x14'
B21bc	132' X 135'	32'		*		9'x12' or 10.5x14'
B21a	132' X 68'	32'		*		9'x12' or 10.5x14'
B21b	132' X 67'	32'		*		9'x12' or 10.5x14'
B21c	132' X 68'	32'		*		9'x12' or 10.5x14'
<b>Exhibition Building</b>						
E10-A	60' x 35'	16'	*			8'x8'or 9'x12'
E10-B	60' x 30'	16'	*			8'x8'or 9'x12'
E10-C	60' x 30'	16'	*			8'x8'or 9'x12'
E10-D	60' x 26'	16'	*			8'x8'or 9'x12'
E11-A	60' x 35'	16'	*			8'x8'or 9'x12'
E11-B	60' x 30'	16'	*			8'x8'or 9'x12'
E11-C	60' x 26'	16'	*			8'x8'or 9'x12'
E20-A	34' x 26'	29'	*			7'x7'or 7 1/2' x10'
E21-B	60' x 30'	16'	*			8'x8'or 9'x12'
E21-C	60' x 26'	16'	*			8'x8'or 9'x12'
E22-A	23' x 47'	16'	*			7' x7' or 6'x8'
E22-B	23' x 24'	16'	*			7' x7' or 6'x8'
E23-A	23' x 47'	13'	*			7' x7' or 6'x8'
E23-B	23' x 37'	13'	*			7' x7' or 6'x8'
E24-A	23' x 47'	13'	*			7' x7' or 6'x8'
E24B	23' x 37'	13'	*			7' x7' or 6'x8'
E25A	23' x 47'	13'	*			7' x7' or 6'x8'
E25B	23' x 37'	13'	*			7' x7' or 6'x8'



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